



Quint

Continental Europe The last hurdle taken by Indian vendors

2006 - A study on the supply side of the Indian
IT outsourcing and BPO market

As one of the world's leading consultancy firms on IT management and Outsourcing, Quint Wellington Redwood publishes its own research papers on a regular basis. Our latest study "Continental Europe, The last hurdle taken by Indian vendors" has recently been launched and has been well received by the press.

With a strong foothold in India and at the same time having its roots in Continental Europe, Quint Wellington Redwood has executed an in-depth survey among twenty-three Indian outsourcing vendors on their commercial and delivery capabilities for Continental Europe. The result is this report, which shows that Europe might be difficult for them to conquer, but simultaneously shows that the same Europe enables them to become truly international players.

We have pleasure in inviting your company for a mid-day session, where we will present the findings of the study and the latest development in offshoring.



ProgramTuesday, February 13th 2007

- 2.00pm - Welcome
- 2.15pm - Key findings of the study by Arno IJmker (Quint)
- 3.15pm - Coffee-break
- 3.30pm - Latest developments in offshoring in the Netherlands by Paul Tjia (GPIC)
- 4.30pm - Closing and informal time
- 5.00pm - End

Venue

Quint Wellington Redwood Headquarters
H.J.E. Wenckebachweg 123 – B1
1096 AM Amsterdam
Phone: +31 (0)20 305 3700

Costs

€ 325,- (no charge for the participants of the report).

Registration

Please send an email to Miss Ada van de Nes (a.van.de.nes@quintgroup.com) or info@gpic.nl to register for this session.

Each participant will receive a copy of the report. If you are not able to come, please be so kind to send this invitation to your colleagues. You are welcome to send a maximum of three delegates. Please confirm your attendance before Friday February 9th.

We will present you with a route description upon receiving confirmation of attendance.

Yours sincerely,

Quint Wellington Redwood & GPI Consultancy

