Pictures Dutch IT studytour to Nepal (23–29 Jan. 2006)

24/1/06   **GPI Consultancy**

DASS (Data Analysis & Software Solutions). Software development for some Japanese customers; ISO 9001 certification.

Mercantile, the oldest IT company in Nepal. Hardware sales, software development, and also Internet Service Provider.

World Distribution. Software development.
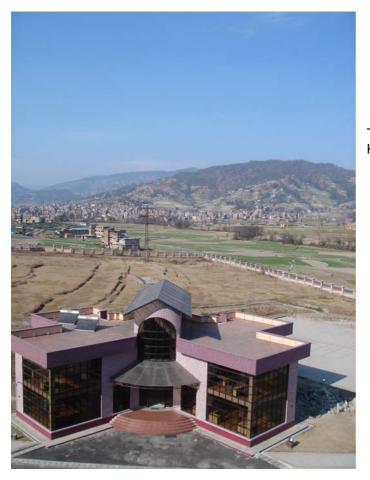
HighTech Valley. Software development.

25/1/06

Visit to the Government: HLCIT (High Level Commission for Information Technology)

Visit to the Government: National Planning Commission (Vice Chairman)

The new IT-Park in Banepa, outside Kathmandu.

Inside one of the offices at the IT-Park.
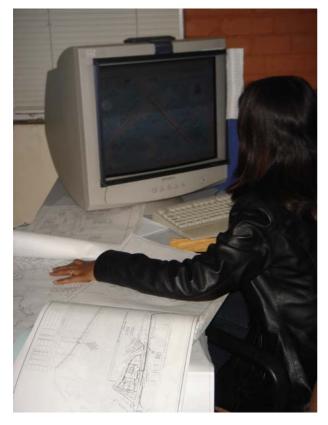
A visit to Kathmandu University

26/1/06

Today no program. Due to a general strike, car transportation is not allowed.

27/1/06

Geo Spatial (Japanese-Nepali joint-venture). Using special glasses for processing 3D Geographical Information Systems.

Digital Meiken (Japanese-Nepali joint-venture). Map digitisation.

28/1/06

IT Outsourcing Seminar in Hotel Himalaya, organized by CAN (Computer Association of Nepal). Bijendra Shrestha gave a presentation on the status of the Nepalese IT sector. Dutch consultant Paul Tjia gave a presentation on the international marketing of offshore IT services. More than 60 people attended this event.

Final meeting.

Positive results of the studytour: one of the Dutch participants decides to set up a software development centre in the new IT-Park. Another Dutch company will outsource work to a Nepali service provider.

In addition, there is Dutch press coverage as well:

Computable (IT weekly magazine); 3/2/2006   De Telegraaf (daily newspaper); 4/2/2006

For further information:

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GPI Consultancy is specialized in the field of offshore IT sourcing. It has the following main fields of activity:
- promotional activities (e.g. seminars, publications, videofilms, and study tours)
- consulting activities (e.g. feasibility study, country and partner selection, offshore transition, research)
- intercultural training (e.g. 'how to deal with the Dutch business culture', 'how to deal with the Indian business culture')

New book on IT offshoring
The book: "Offshoring Information Technology - Sourcing and Outsourcing to a Global Workforce" has been published in 2005. It is written by Paul Tjia, the founder of GPI Consultancy, and Professor Erran

Carmel (American University, USA). It contains more than 300 pages and is one of the most detailed publications available on the subject. As an American IT-manager commented after reading it: "Had it been available, it would have positively influenced productivity and performance in offshore IT work - and saved sleepless nights for many people!" The book will therefore be a great gift for managers and staff of offshore service providers and also for the (potential) users of these services. The second print of this book has been published in 2006; the full Table Of Contents is available at: http://www.gpic.nl/bookTOC.pdf