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Trade
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BangladeshNEXT: Harnessing New Offshoring Opportunities

NTFII Bangladesh

A presentation at Dauphine
By: Martin Labbé, NTFII Project Manager
Date: 18 October 2011



2

But first a few words about who we are...



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4

Why BangladeshNEXT[®] next IT destination

Over 25,000 IT engineers are working in over 600 software and IT service companies

Over 90 universities and 700 colleges across the country offer IT education programs > 6,000 IT graduates per year

Over 10,000 IT professionals from Bangladesh are working successfully in various IT companies in USA including Microsoft, Intel, IBM, Sun, Oracle, Texas Instruments, Cisco, Nortel, and Lucent – to name a few.

Bangladesh Government and the IT industry plan to increase the number of yearly IT graduates to 10,000 and to develop outsourcing focused specific skill sets.



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বাংলাদেশ প্রকৌশল বিশ্ববিদ্যালয়
Bangladesh University of Engineering and Technology

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Home

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Admission

Faculties

Departments

Institutes

Directorate, Centers & Others

Directorate of Students' Welfare

Central Library/e-Resources

Research and Consultancy

Conferences and Workshops

Press Release

Dr. M. A. Rashid Hall Won the Championship Trophy of Inter Hall Basket Ball Competition, 2011

Vice-Chancellor, BUET Inspected Examination Centres of BUET Admission Test, Session 2011-2012.

Important Informations

<p>Academics</p> <ul style="list-style-type: none"> ▶ Academic Calendar ▶ Academic Programs ▶ Course Syllabi ▶ UG Term Final Programs <p style="text-align: right; font-size: 0.7em;">More >></p>	<p>Downloadable Forms</p> <ul style="list-style-type: none"> ▶ Registrar Office Forms ▶ Hall Related Forms ▶ Comptroller Office Forms ▶ Exam Office Forms <p style="text-align: right; font-size: 0.7em;">More >></p>
<p>Admissions</p> <ul style="list-style-type: none"> ▶ Degrees Offered ▶ Undergraduate Admission ▶ Postgraduate Admission <p style="text-align: right; font-size: 0.7em;">More >></p>	<p>Others</p> <ul style="list-style-type: none"> ▶ Bangabandhu Fellowship ▶ Notice Board ▶ Vacancies ▶ Tender Notices

Upcoming Events

- ▶ 18-20 Dec, 2011 (Sun - Tue) International Conference on Mechanical Engineering (ICME 2011)
- ▶ 29-30 Dec, 2011 (Thu - Fri) Third International Conference on Chemical Engineering
- ▶ 02-04 Feb, 2012 (Thu-Sat) International Seminar on Architecture: Education, Practice and Research

More Events >

Search

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6

- the NRB community

NRB IT Community

Discussions Members Promotions Jobs Search More...

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NEW! Groups in the LinkedIn app for iPhone and Android.

Start a discussion or share something with the group...

Maximum length is 200 characters.

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The 5th annual eAsia 2011 conference and exhibition to take place in Dhaka on December 1-3, 2011.

The 5th annual eAsia 2011 conference and exhibition will take place in Dhaka, Bangladesh on December 1-3, 2011. The event will be ...

posted 17 days ago

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BASIS arranged IT job fair for BCC Interns(10th Batch)

BASIS basis.org.bd Bangladesh Association of Software and Information Services (BASIS) organized the Job Placement Fair for BCC Interns (10th Batch) on 9th October 2011 at BASIS auditorium, 12 Kawan bazar, Dhaka. The daylong event was arranged...

posted 7 days ago

See more >

Latest Updates

NRB IT Community started a discussion: Six Bangladesh companies have participated in GITEX Dubai

Like · Add comment · 5 days ago

NRB IT Community started a discussion: BASIS arranged IT job fair for BCC Interns(10th Batch)

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Md Mahmudur Rahman has joined the group.

Send message · 8 days ago

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9

Get all details about the main IT companies in the vendor catalog



Grameen Solutions Ltd.

Year of establishment: 1999

About us
Grameen Solutions Limited (GSL) is the leading technology company of Grameen family of organizations to strengthen national technology base and capabilities of Bangladesh. Founded in 1999 by Dr. Muhammad Yunus, founder of Grameen Bank and recipient of 2006 Nobel Peace Prize, we offer efficient, cost-effective, customer development, web solutions, content center services, Research consultants, IT solutions, mobile content, mobile network development, and professional services at competitive offshore prices since. Since its inception, GSL has taken several strategic steps to attract global technology companies, create technology based solutions and opportunities, and increase overall digital readiness in the country, all by forming strategic partnerships with renowned global technology corporations, strengthening and expanding each day.

Website: www.grameensolutions.com

Our key areas of expertise are:

1. Mobile Device Service Platform
2. Application Development (Android/iPhone)
3. Customized Application Development (Android/iPhone)

IT-specific skills

Languages/Tools

1. JSP
2. ASP.NET
3. PHP
4. ASP
5. C#
6. Java
7. Oracle PL/SQL

Others: Java, C++, Red Hat, SQL Server, MS SQL, IBM, HP/EMC, CA, Veeva, VBA, Siebel Process, Siebel CRM, Siebel and other Oracle products.

Mobile Platforms expertise: iPhone, Android, iPhone and Android

Industry verticals experience:

1. Telecom
2. Financial Services
3. Government
4. Health Care
5. Education

Completed Software/infrastructure development:

1. ERP Solution (SAP, SAP CRM, SAP BI/BC)
2. CRM
3. Social Networking
4. R2D Portal
5. Job Portal
6. Small Business Financials Applications

ITES-specific skills

(Detailed services provided)

1. Contact Centre



Ms. Reza Chowdhury
Director of HR
GSL, Bangladesh

2. Data Entry
3. Staff Augmentation
4. Payroll and HRIS
5. IT Auditing and Security

Others: Web hosting, Job Placement, Training (IT/HR/HRIS/HRD/IT)

Project Manager/Operation Managers: 7

Staff:

Total staff: 250

Including staff with foreign experience (at least one year abroad): 8

(IT experience: 100)

(7 years of business process, System, Requirements, etc.): 15

(2 subsidiaries: Grameen, Grameen Bangladesh) 30

Number of clients/projects/clients: 70

Number of IT graduates (B.Sc): 100

Number of non-IT graduates: 10

Average monthly salary: \$50 USD

Salary per person per hour: 15 USD

Certifications:

MCSE, MCSA, MCTS, BSCS, BSCS, SCNA, HP-UX, Oracle DBA, CCNA, PMP, etc.

Experts:

Number of years exporting: 12

Main countries we export to: USA, UK, Japan, Brazil, Saudi Arabia, Korea, Singapore, Malaysia, Germany and Germany

Client: USA - iMTECO, Chas, World Health Care Congress, Chicago Inc., iStockPhoto, iStockphoto Inc., iStockPhoto Inc., USA, iStockPhoto International Corp., Aqua Green Inc.,

10

Find companies with the BASIS Online Directory

The screenshot displays the BASIS Online Directory website. The header includes the BASIS logo and navigation links: HOME, ABOUT BASIS, MEDIA ROOM, PUBLICATIONS, RESOURCE CENTER, and MEMBERS. A search bar is visible with the text 'Find us' and social media icons. The main content area shows search results for 'Mobile Application', listing 31 companies found. Filters for 'Certification' (ISO 9001, ISO 20000, HPSA, CHM Level 4, ISO 27000s, ISO 14001, CHM Level 3, CHM Level 5) and 'Industry Focus' are available. Two company profiles are highlighted: Genulity Systems Limited and RISE UP LABS. The ITC logo is visible in the bottom left corner.

How can you meet with potential IT partners from Bangladesh?

- Today, you have 14 companies represented
- 40 vendors we selected for the project in the catalog
- Tomorrow, at Amsterdam Chamber of Commerce
- 24-28 February 2011: SOFTEXPO 2012
- CEBIT 2012

Tomorrow at Amsterdam Chamber of Commerce



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Or how about some « B2B Speed dating » with IT suppliers in Bangladesh?



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Next opportunity: SOFTEXPO 2012



BASIS
SOFTEXPO 2012
February 24-26, 2012

Organized by
Bangladesh Association of
Software & Information
Services (BASIS)



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Floor Plan
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BASIS SOFT EXPO 2011 INAUGURAL CEREMONY

Chairman: Mr. Shah Masud Akbar, Member, Ministry of Finance
 Guest: Mr. Muhammad Faruk Khan, M.P. Member, Ministry of Commerce
 Mr. Abdul Karim Khan, Member, Ministry of Science & IT



Glimpses from Previous Softexpo

Latest :

PROGRAMS & EVENTS

- IT Innovation Search Program
- Code Warriors' Challenge
- Freelancer Award
- Best IT Award

EXHIBITOR & ZONE

Stall allocation going on...

- Book Now
- Floor Plan
- Exhibition Stall and Pavilion Charges

REGISTER ONLINE

to get free pass to BASIS SoftExpo 2012

Venue
Bangabandhu International Conference Centre (BICC), Dhaka

Date

Get to see your contacts in the local context



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What are we offering you if you join the SOFTEXPO 2012 delegation?

- Full Board coverage
- All meetings are pre-organized
- Local logistics (driver and car)



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ITC "Outsource to Bangladesh" Matchmaking Group

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Dear Members of the Sofit Expo study-tour to Dhaka, Bangladesh, from 1 - 5 February 2011

During this tour I was mainly focused on contacting IT companies, with at least 100+ employees and a sound management organisation, with at least 6 years of experience as a back-office for IT-product development and -support for our front-office in Veghel, Holland. I think I did find some good candidates and I'm now in the process to present my findings to the board and the IT departments.

But I did not pay attention to companies who are strong and well experienced in WEBSITE developments. Who of you, my dear fellow-participants did? So my question is: Who can recommend some reliable companies with sound experience in developing and maintaining a companies webside?

Thanks in advance for your reply.

Anton.

7 months ago



3 comments



Latest Updates



Martin Labbé started a discussion. Join us at the Amsterdam event on offshore sourcing on Tuesday 18 October at Dauphine!

Like · Add comment · 10 days ago



Martin Labbé started a discussion: Bangladesh Outsourcing Conference 2011

Like · Add comment · 1 month ago

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